

**Bill Weiss**

HighRadius

Vice President, Business Development – Credit &amp; Collections

Bill started his career in the Global Credit & Treasury Services organization at Honeywell International (fka AlliedSignal Aerospace). Subsequently, he co-founded The CreditExchange, one of the first B2B online trade credit bureaus. In 2005 The CreditExchange was acquired by eCredit.com, Inc., a company that provided enterprise software that provided automation in the credit and collections process for Fortune 1000 companies. After leaving eCredit, he started his own consulting company, Intium Group LLC, which provided sales consulting services within the Credit and Collections industries. He then became the Vice President of Sales for Ansonia Credit Data, a startup commercial credit bureau that grew to profitability under his leadership. Bill's most recent role is Vice President of Business Development at HighRadius, specializing in strategic partnerships within the Credit & Collections industries.